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BATM Advanced Communications Limited
(“BATM” or “the Group”)

Amazon Web Services partnership for Edgility

Edgility becomes first AWS solution for AWS IoT Greengrass service that offers Edge Deployment and Management at Scale

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, is pleased to announce that Edgility, the Group’s virtualisation and edge compute platform, has become an Amazon Web Services (“AWS”) Qualified Software Partner solution for AWS IoT Greengrass, an open-source edge runtime and cloud service that helps customers build, deploy and manage intelligent device software.

This represents a further route-to-market for Edgility, particularly as it is the only AWS solution available for AWS IoT Greengrass users that enables zero-touch deployment and provisioning of any device hosted on-premise (as opposed to in a public cloud or remote data centre) as well as management and orchestration of networking, security and AWS services at scale. As part of the AWS Partner Network (“APN”), the Group will also leverage the APN Customer Engagements program whereby partners collaborate and co-sell with AWS to discover new sales opportunities.

To become an AWS Partner, Edgility underwent a thorough Foundational Technical Review by AWS. As a result, Edgility has been technically validated by AWS and its qualified software partner status is testament to its experience and proven success delivering AWS services to customers.

Moti Nagar, Chief Executive Officer of BATM, said: “This is a great endorsement of our Edgility solution and validation of our commitment to providing customers with the highest possible levels of security, reliability and operational excellence for their large-scale edge-to-cloud deployments. As the only AWS solution that offers edge deployment and management at scale, we are well-placed to expand our business into the vast AWS IoT Greengrass customer base. We look forward to leveraging our partner status to drive Edgility sales growth in the near term and to collaborating with AWS to explore other exciting opportunities in the future.”

Enquiries

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Forward-looking statements

This document contains forward-looking statements. Those statements reflect the current opinions, evaluations and estimations of the Group’s management, and are based on the current data regarding the Group’s business

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